

LUTHER VILLAGE

ANNUAL REPORT

2009

| | |
|----|---|
| 3 | Chairman's Report |
| 5 | Executive Director's Report |
| 7 | Property Report |
| 8 | Fundraising Report |
| 9 | Personnel Report |
| 10 | Program Report |
| 11 | Financial Development Report |
| 12 | Statement of Revenue and Expenses – Draft |
| 13 | Balance Sheet – Draft |
| 14 | Luther Village Board of Trustee members |

CHAIRMAN'S REPORT 2009

In 2007 the Board of Trustees put the finishing touches on the Luther Village Strategic Plan; a document which at a high level sets out a desired state and future directional course for Luther Village. Over the past few years, the Strategic Plan has been Luther Village's main planning document and the Board has referred to it periodically to provide a "snapshot" to see how we are doing in relation to the strategies and objectives it sets out. The progress we have made towards the strategies and objectives will form the majority of my report.

I also like to mention that the Luther Village Board is slightly different than most boards, whereas most boards are governance only bodies, the Luther Village Board is both a governance and working board, meaning that while the Luther Village Board fulfills the visioning and strategic functions of Luther Village, board members are also expected to "roll up their sleeves" and help Kim make what is dreamt into a reality. In that light attaining what the Strategic Plan sets out is really a team effort between the Board of Trustees and the Executive Director, Kim Scherger.

The Strategic Plan identifies the following 5 strategies, listed in bold writing below. I've added commentary to each strategy, which is intended to provide a "snapshot" of the progress or lack thereof.

1. Focus on marketing to increase revenues. The Board has identified this strategy as a key priority and one of the objectives that the plan identified was to re-establish the publicity committee, recruit a talented individual to serve on this committee and to develop a comprehensive marketing & communication plan. In 2007, the Board was able to re-establish the publicity committee and recruit a very talented individual to serve on this committee. Though this individual brought some good ideas forward and was able to implement a few of them; such as the successful Bus Day Trip/Open House, this individual resigned from the Board in early 2008 due to family reasons. This committee has remained vacant since then and we have been unable to find anyone to serve on this committee. In the meantime we continue to promote ourselves through annual congregational visits, regular website updates and on Facebook. Going forward into 2010, the Board of Trustees has identified re-establishing the publicity committee with a talented volunteer and the creation of a well thought through and dynamic marketing plan as a priority.

2. Upgrade facilities to achieve a well maintained site. We have had some success here; with recent renovations of log cabins 1, 2, 3 and 5, the ongoing renovations at Evergreen Place and proposed renovations to 5 of our A-frame cabins we are definitely making progress in ensuring we have upgraded facilities. In addition we were able to construct a new facility for youth and adults named Wolf's Ridge. Construction on this complex is substantially complete, with the few remaining items to be cleared up in early spring 2010.

We also continually promote the Adopt-a-Cabin program. Though the majority of our cabins have sponsors we hope to find sponsors for the remaining cabins that do not.

3. Hire, retain and develop staff. Working conditions for our staff have improved over the past few years; salaries have been increased, our staff have better tools and equipment to use and the general working environment has improved. An area that we are working on is our staff accommodations. This past year it became apparent with the temporary closure of Evergreen Place that many of our staff accommodations are in need of repair and renovation. Due to the inexperience of our maintenance staff this year we were unable to repair Evergreen Place; we plan to repair it in early spring 2010. Nevertheless inroads have been made here and in the past 2 years other staff cabins have been repaired; slowly we are ensuring our staff can reside in comfortable accommodations. We anticipate with the continued improvement of our staff accommodations, coupled with strong salaries and the right tools that we will be an employer of choice and be able to retain staff for multiple camping seasons.

4. Expand the variety of activities. The program committee has made a concerted effort to introduce new programming into our line-up. This is important because in order to continue to attract campers, Luther Village must keep an active and updated roster of programs that reflect the interest of campers at the time. During the past few years the program committee has implemented some exciting new offerings, including the very popular Performing Arts Camp, individual fire pits for fire building and the addition of new hiking trails. In addition after years of planning the program committee is nearly ready to unveil a new activity called critter dipping, which allows campers to view and investigate micro organisms found in a bog near camp.

5. Pursue Financial Sustainability. The Strategic Plan calls for the Board to closely monitor our financial position and strive to incur a profit. Preliminary indications are that in 2009 we experienced a net loss of \$31,500, this includes amortization expense. This is very problematic as we have incurred numerous losses over the past few years. In 2008, we incurred a net loss of \$56,600. From a cash flow perspective we estimate we have incurred a cash outflow of \$16,000; better than 2008's figure of \$47,000, but still nowhere near ideal. Basically in 2009 we broke even on operations and of the \$16,000 cash outflow, \$10,000 can be attributed to capital purchases and \$6,000 to principal repayment. We are having great difficulty managing our finances and despite repeated attempts to fix the problem we have not achieved any sort of permanent solution.

The biggest challenge and the greatest threat to Luther Village is its precarious financial situation. The camp must begin turning a profit in the near future. I regret that I was not able to facilitate that turnaround; despite repeated attempts we were not able to get a good handle on this and I am sorry to leave this financial mess to the future Board.

The Luther Village Fund

The Board and the Financial Development Committee has been working feverishly to set-up an endowment fund, called The Luther Village Fund, and to conduct a capital campaign to solicit "seed contributions" towards the fund. The Strategic Plan calls for the creation of an endowment fund and the Board of Trustees believes strongly in the advantages of creating one. The Board expects to set-up the endowment fund and complete the capital campaign by fall 2010.

In closing, my term has come to an end and this will be my last report as Board chairman. I would like to thank all those who have been dedicated to Luther Village during the past 6 years I've been on the Board. In particular thank-you to Kim Scherger, the Luther Village Board of Trustees, Todd Buhr our accountant, Rhea Galeschuk our MNO Synod liaison, The MNO Synod for their continued support and to all the volunteers & campers who support Luther Village by coming out to camp, by donating items to our silent auction, by volunteering at one of our fundraising events, by prayers or by which ever way you contribute...thank-you.

In 2010 and in the years ahead, may God bestow blessings towards the ministry of Luther Village.

Respectfully Submitted

Byron Smith

Chairman of the Board of Trustees

EXECUTIVE DIRECTORS ANNUAL REPORT

2009 in REVIEW

2009 began for me in a unique way...the continuation of my first-time, three month sabbatical that began in November 2009. I am very grateful for those months as it was a gift of time spent with my family, being available at all times as a mom and wife, resting and renewing.

The winter office duties were taken care of by four very capable staff: Connor Trueman completing the last half of her diaconal internship through the Seminary; Megan Schwartz (long time employee) Caroline Wintoniw (three summers employed & volunteer) and Jodi Madsen (long time volunteer and started as bookkeeping employee in 2008). Each of them had specific duties and spent a couple days each week taking care of business. Things ran smoothly overall for them and I only had a couple phone calls about things that just could not be solved!

Our year was a good one overall, but our lower numbers in the summer for youth camps hurt us financially. We did have a super staff team (named in the Personnel report), group of volunteers and Resource Leaders. Our campers were eager to be programmed to. The spring was bustling with activity from a variety of groups, including a new school for outdoor education. Unfortunately our schools are coming with smaller numbers – perhaps due to their own cutbacks (?) and we really felt that financially in 2009. The fall showed us busy weekdays and quieter weekends. We are working on increasing our group use in the spring months – an insurgence of schools and other groups was a financial help this past year. In total, we had 6 schools out for their outdoor education programs in the spring and fall. Some new rental groups arrived at camp this year which was a delight. Despite the imperfect weather of July & August we did have a great season!

Our Women's Retreat jumped up in numbers with almost 50 people! Our annual Bikeathon has also turned into a weekend family event. I must make mention that we raised a record-breaking +\$11,000 at the Bikeathon! Our 3rd Bus Day trip/Open House was successful in June with 45 coming by bus and another 20 coming on their own for our open house to spend the day at camp exploring and experiencing what it is all about! (Thanks to Shelley & Wayne Schultz for being our hosts again on the bus!) Unfortunately, our summer youth camp numbers decreased for Small Fry weekend, Grades 4-5 and Grades 6-8 camps. Grades 9-12 camp did increase in number. We had year two of a successful Performing Arts Camp for youth grades 4-10 – music, drama and digital photography for one week in the summer. Confirmation Camp remained the same in number – almost full. Our Leaders In Training (LIT) program was almost full with 10 participants in our 9th year of running this great leadership training program! Our five weeks of Family Camp were very busy in both cabins and the campgrounds! Our US fishermen guests have stayed steady, just not as many of them; we think this is somewhat due to the low US dollar and border crossing/ passport issues. I was very thankful for my first-ever summer holidays for two weeks this summer. Connor and Megan ran the weeks very well. Again, only a few phone calls to help solve some issues!

Downfalls seem to be in the short Fall we have at camp now. The Mother/Daughter Retreat was cancelled due to low registration (two people) and the Young Adult Canoe weekend happened with two leaders and only two participants. The MNO Synod has gone to just one youth retreat in the fall by combining both junior & senior youth. The MNO Synod Pastors & Professional Leaders Study Conference continues to be a place of retreat – this year almost 50 leaders of our Lutheran churches attended! The MNO, LCC church workers returned for their 2nd annual conference at LV as well which is wonderful for them and us! Their plan is to come to LV two of every three years. Age & Opportunity (seniors group) come out for one week in the spring and fall each year. We hosted the annual LOMIC conference for four days. In total we had 26 weekend retreats or group rentals in May, June, Sept., and Oct. Do you know of a group who may be interested in a weekend or weekdays at LV in the beautiful autumn? We had two weekends vacant at camp so we still need to get the word out to more groups and churches! We are owned by the MNO synod, which means every congregation owns a piece of LV...how can we get **ALL** congregations involved with Luther Village? What is your idea?

There were many maintenance projects on the table this year. Some new projects were started as they were dictated to us by things not working and some have not yet been completed. We seem to have continual needs with our water system which without consistency of a Property Manager, do repeat. The staff accommodation, Evergreen Place was out of commission this past year with mould and water problems. We scrambled to accommodate staff having to utilize an a-frame cabin and more rooms in the chalet. This has to be a priority to fix in 2010. The showers in the chalet are another issue that has to be dealt with in the spring. They must be installed to permanently work. Wolf's Ridge is about 98% completed! It's taken a few years, but we're almost there! Water is running, bathroom and kitchen fixtures have been installed, sewer is in place, the deck railing was built, mudding, taping, painting of walls was completed, and industrial tiles were laid by volunteers and some staff. What's left? Baseboards, installing the bathroom door and stipling the ceiling.

Through everything that takes place at camp – good and challenges – a great deal of fabulous ministry still did happen this season! God's love was reflected to and through the campers, staff and volunteers. Under God's grace, Luther Village exists to provide Christian Ministry in a harmonious outdoor setting to give all individuals the opportunity for growth and renewal of mind, body and soul.

This happened both on and offsite at camp. We focused last season on teaching our campers to appreciate the environment, God's creation, and get away from technology – how many stars are there in the night sky? Jump in the puddles when we're given rain, rain and more rain (even I did that!) Learn about the bears and other wildlife that are living with us more often at camp, instead of being scared of them. What does the new year bring? Lots of exciting things! Come find out for yourself!

Lastly, many thanks to our board, small in size as it was, for all the work you did over this past year. It is appreciated!

Submitted with a smile,

Kim Scherger

Executive Director

PROPERTY REPORT

This year has been filled with a lot of work done by maintenance just to maintain the things we have at Luther Village. There were many areas in need of attention and there still are. At this time I would like to give a special thank you to Karl Emms for all his work and input on various projects at camp

Here are some of the future projects for 2010 and later that will need attention.

- 1 We will be trading in some of our boat motors for new more reliable motors
- 2 The kitchen needs wiring and a garburator installed
- 3 The chalet restrooms need to be reinstalled
- 4 Evergreen place requires renovations to be done
- 5 Wolfs Ridge also needs to have some finishing work done
- 6 The sewer vent from campground needs to be extended up the hill
- 7 The winter shop we are looking at installing a tin roof to replace aging shingles
- 8 We are also looking at foundation repairs for the summer shop

Respectfully submitted,

Jordan Klapat

Property Committee Chair

FUNDRAISING REPORT

2009 has been a challenging yet exciting and eventful year for fundraising. Though we have experienced a drop in attendance to many of our fundraising events I am encouraged by the continued dedication of those campers, churches and sponsors who do show up in support of Luther Village. We have continued to focus on providing a variety of fellowship events, striving to meet the needs of various demographics. A theme this past year and heading into 2010 was to change some venue locations and add new ideas while removing a few events that were not growing in popularity. Unfortunately in a year of recession, some events were down in attendance and support.

Though Tanya and I are the formal fundraising committee, we are supported by a whole cast of people and continually guided by Kim. This year Megan's continued commitment was a major plus for Luther Village. I am thankful for the amazing team of people that continue to make these events happen. Our staff, board and many volunteers have truly shown God's work is ALIVE in our 45th year of Luther Village. It is a major part of the success of our synod in the central part of Canada bringing new young adults, children and their families into the ELCIC. A special thank you goes out to Connor and Caroline who have done so much during Kim's sabbatical. We move into 2010 with an exciting Fred Penner performance at our Ice Cream social, a new grant from Faith Life Financial matching up to \$1500 that we raise and hopefully a few new successful fundraisers ahead.

2009 Financial Summary:

| Event | Budget | Actual |
|-----------------------|----------|-------------|
| Ice Cream Social | \$1 500 | \$1,203.94 |
| Bud, Spud & Steak | \$3 000 | \$1,882.35 |
| Bikeathon | \$6 000 | \$10,857.46 |
| Summer Silent Auction | \$1 300 | \$1.042 |
| Eco-Adventure | \$2 000 | \$1,699.93 |
| Coupon Books | \$1 800 | \$806.09 |
| Golf | \$3 000 | \$1 740 |
| Phoneathon | \$28 000 | \$25,636.61 |
| Dinner & Dance | \$3 800 | \$972.90 |
| Moose Game **** | \$600 | \$180 |
| Total | \$51,000 | \$46,021.28 |

It has been rewarding to see supporters of our camp do outreach and bring friends outside of the church to our events like the dinner and dance or ice cream social or Moose hockey game.

Respectfully submitted,

Luther J. Chell

Fundraising Chairperson

PERSONNEL REPORT

We always say, "It's the staff that make it happen" – that the fellowship, ministry, and peace that campers experience are as a result of the special things staff do. But recently we were reminded that the Spirit goes beyond Luther Village. At the recent ceremony for volunteer workers going to Cameroon it was noticed that 5 of the 10 were former staff and a sixth was a volunteer. **Luther Village provides our youth with the groundwork for a life of ministry - and that is a major contribution to the mission of the overall church.**

Much of the credit for mentoring these individuals goes to our Executive Director Kim Scherger. It's normal for staff at Luther Village to move on to other life's challenges however the many that return for two, three or more years are a testament to the Kim's leadership. What we witness is that those who can return usually do and those who don't are sad they can't. And so it was a lot less stressful beginning this year as most of our key positions were filled by returning personnel: Megan Schwartz, our dedicated Luther Village staffer continued as Manager - Guest Relations, Caroline Wintoniw as Program Coordinator, and Outi Vuorela as head cook. Unfortunately, there's always a hiccup and so our Property Manager quit after only one week. Again returning staff Tony Hidson stepped up to fill this vacancy so that we could continue our summer program. Thanks Tony.

We were pleased to host Connor Trueman for the second summer of her internship at Luther Village, helping wherever she could but especially taking charge of worship – both camper and a special staff worship program. Besides mentoring Connor, Kim had also chosen to supervise a practicum for both Caroline Wintoniw and Megan Schwartz. Thank you Kim for your efforts to shape the lives of Caroline and Megan and we know that this is a special gift they have received. We are continuing to develop Megan by assigning new areas of responsibility each year and we thank her for the enthusiasm and joy she brings to her tasks.

Seasonal Staff on site:

Katrina Borkowsky – Kitchen/Housekeeping (returning)
Carey Buss - Kitchen/Housekeeping (returning)
Elin Czayka – Assistant Cook/Housekeeping (returning)
Kristjan Czayka - Kitchen/Housekeeping (returning)
Lauren Giese – Program Leader (returning)
Jay Harasymchuk – Maintenance Assistant
Tony Hidson – Property Manager (returning)
Karina Hill – LIT Coordinator (returning)
Kayla-Renee Ossachuk – Videographer/Program (returning)
Dana Peterson – Program Leader
Natalie Queau - Kitchen/Housekeeping (returning)
Johanna Robson – Outdoor Pursuits Coordinator/Program
Aaron Schwartz – Maintenance Assistant (returning)
Megan Schwartz – Guest Services Coordinator (returning)
Iain Stewart – Maintenance Assistant (returning)
Martine Teetaert – Kitchen/Housekeeping (returning)
Connor Trueman – Intern (returning)
Outi Vuorela – Head Cook (returning)
Caroline Wintoniw – Program Coordinator/ Head Lifeguard (returning)

Winter office/promotional Staff:

Jodi Madsen – bookkeeping/payroll
Shelley & Wayne Schultz – promotions
Megan Schwartz – Office assistant
Connor Trueman – Intern
Caroline Wintoniw – Creative Promotions & Office assistant

Respectfully Submitted - Clarence Morris on behalf of Personnel Committee

PROGRAM REPORT

The 2009 summer program was a success. This year has seen the completions of several projects and the continuations of other.

1. Completed Projects.

- 1.1. Program for 2010 was selected.
- 1.2. The executive committee selected the budget for 2010.
- 1.3. A survey was given for summer 2009 and results showed campers rated Luther Village extremely high in all areas. This data shows program is very successful for people who attend camp.
- 1.4. New signs for existing trails were placed on all trails including Rocky Ridge. Two trail additions were scouted for the walk to the point and power trail.
- 1.5. Senior high camp continued to be a success to the summer roster.
- 1.6. Purchase of 2 new canoes to improve program
- 1.7. The addition of 2 kayaks to improve program
- 1.8. The Performing Arts Camp was a success and will be offered again in 2010
- 1.9. An additional boardwalk was built on the Walk to the Cross.
- 1.10. A handrail was added to the Walk to the Cross to improve the safety in this area.
- 1.11. Age groups for camp were brought in lines with current education philosophy.

2. Projects ongoing.

- 2.1. Recruiting resource leaders for 2010. As most camps are now filling several resource leaders are required
- 2.2. New tents will be purchased to improve program
- 2.3. New signs for additional hiking trails to be placed on scouted new trails.
- 2.4. To create a new program for the camp to allow students to look at some of Gods smallest creations and see how they fit into the environment .
- 2.5. The bog walk will have an addition of walk to allow access to the water so that critters can be found for the new program.
- 2.6. The development of the ball field into a groomed baseball/ soccer pitch. This will include the banning of vehicles from this area.

A big thank-you to all who were involved in program in 2009 and a special thank-you to Caroline Wintoniw for her continued dedication to this committee.

Respectfully submitted,

Derrick Pokrant: Program chair

FINANCIAL DEVELOPMENT REPORT

The purpose of the Financial Development Committee is to research, develop, implement and evaluate methods of raising money for Luther Village through various mediums including but not limited to, bequests, proceeds of insurance policies, charitable gifting and other such methods.

Two thousand and nine was a busy year for the Financial Development Committee. The committee is planning on undertaking a large capital campaign starting in March 2010 and ending in October 2010 to solicit "seed contributions" towards an endowment fund called The Luther Village Fund. The fundraising target is \$700,000 and proceeds of the Luther Village Fund will be used to fund capital projects, to provide better programming and to assist financially those people who may require financial assistance to attend camp.

The Board of Trustees and the MNO Synod are both supportive of this initiative and we look forward to sharing our vision of the Luther Village Fund with you in the near future.

As a reminder with the implementation of the Pre-Authorized Remittance Program (PAR program) in 2006 you can now make periodic donations to Luther Village by automatic withdrawal from your bank account. This is a carefree and easy way for donors to make regular contributions to Luther Village.

Finally, I would like to thank Kyle Kushnier for his involvement on this committee over the past two years. Kyle has been very involved with planning the Luther Village Fund and will be very involved in the upcoming capital campaign. Thanks again for your important contribution.

Respectively Submitted,

Byron Smith

On behalf of the Financial Development Committee

STATEMENT OF REVENUE & EXPENSES – DRAFT**

LUTHER VILLAGE INC.
STATEMENT OF REVENUE AND EXPENSES
For the Twelve Months Ending December 31, 2009

| Month Ending December 31, 2009 | | | Twelve Months Ending December 31, 2009 | | | |
|-----------------------------------|--------------------|----------------------|---|----------------------|---------------------|----------------------|
| Actual | Budget | December 2008 | | Actual | Budget | December 2008 |
| Revenue | | | | | | |
| \$0.00 | \$0.00 | \$373.46 | Camp programs | \$183,259.34 | \$208,675.00 | \$174,249.91 |
| 0.00 | 0.00 | 659.82 | Food and Confection | 14,517.34 | 16,700.00 | 16,429.13 |
| 0.00 | 0.00 | 2,593.53 | Cabin Rental and Cottage Owners Fee | 23,631.11 | 17,500.00 | 20,305.90 |
| 0.00 | 0.00 | 0.00 | Bus Transportation | 3,896.24 | 6,200.00 | 6,538.00 |
| 0.00 | 0.00 | 1,573.95 | Campground fees and storage fee | 30,767.04 | 30,100.00 | 27,214.73 |
| 0.00 | 0.00 | 502.57 | Boat, motor, and canoe | 5,522.91 | 5,600.00 | 5,326.65 |
| 0.00 | 0.00 | 2,900.00 | Miscellaneous | 1,685.40 | 2,000.00 | 5,360.48 |
| \$0.00 | \$0.00 | \$8,603.33 | | \$263,279.38 | \$286,775.00 | \$255,424.80 |
| Other Revenue | | | | | | |
| \$3,266.70 | \$1,633.37 | \$3,266.70 | Church Support - MNO Synod | \$19,600.00 | \$19,600.00 | \$19,599.67 |
| 7,237.00 | 3,808.37 | 1,109.75 | Donations | 43,671.38 | 40,900.00 | 39,102.71 |
| 6,788.04 | 20,000.00 | 3,133.56 | Fundraising activities (net) | 47,019.29 | 52,000.00 | 41,658.65 |
| 0.00 | 0.00 | 152.00 | Miscellaneous | 865.00 | 500.00 | 734.10 |
| 0.00 | 0.00 | 0.00 | GST REBATE | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | -2,900.00 | PROCEEDS ON SALE OF EQUIPMENT | 0.00 | 0.00 | 0.00 |
| 0.00 | 416.74 | 0.00 | Interest Revenue | 0.00 | 5,000.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Grants | 4,444.00 | 3,500.00 | 3,894.00 |
| \$17,291.74 | \$25,858.48 | \$4,762.01 | | \$115,599.67 | \$121,500.00 | \$104,989.13 |
| \$17,291.74 | \$25,858.48 | \$13,365.34 | Total Revenue | \$378,879.05 | \$408,275.00 | \$360,413.93 |
| Expenses | | | | | | |
| \$0.00 | \$0.00 | \$662.36 | Audit and Legal | \$5,617.50 | \$3,200.00 | \$3,737.36 |
| 0.00 | 0.00 | 962.60 | Automotive transportation | 9,947.08 | 18,200.00 | 18,867.48 |
| 0.00 | 0.00 | -17.65 | Food and confection purchases | 56,132.37 | 56,200.00 | 55,277.40 |
| 7,146.58 | 9,854.24 | 17,581.51 | Wages and Employee Benefits | 179,699.94 | 191,997.00 | 169,514.06 |
| 1,547.36 | 40.00 | 2,274.77 | Power | 15,182.88 | 11,700.00 | 14,715.34 |
| 1,213.70 | 0.00 | -128.43 | Gasoline / Propane | 16,962.12 | 17,700.00 | 17,585.85 |
| 39.65 | 0.00 | 371.36 | Repairs and Maintenance | 24,421.75 | 17,500.00 | 23,650.66 |
| 0.00 | 0.00 | 0.00 | Laundry and Cleaning | 4,168.39 | 5,500.00 | 5,203.04 |
| 0.00 | 300.00 | 3,484.93 | Equipment Lease | 2,500.00 | 3,600.00 | 3,484.93 |
| 0.00 | 0.00 | 30,898.15 | Amortization | 30,800.00 | 0.00 | 30,898.15 |
| 1,813.84 | 808.48 | 3,841.91 | Printing, postage, and stationery | 9,659.71 | 10,200.00 | 11,893.31 |
| 184.54 | 75.11 | 4,116.70 | Interest, Penalties and Bank Charges | 6,918.00 | 900.00 | 5,049.21 |
| 0.00 | 350.00 | 3,236.48 | Interest on long-term debt | 4,000.00 | 4,200.00 | 3,236.48 |
| 0.00 | 0.00 | -250.42 | Taxes, insurance, licenses | 21,640.10 | 23,300.00 | 22,833.29 |
| 3,638.78 | 416.74 | 5,723.57 | Promotion and publicity | 8,725.07 | 9,600.00 | 14,206.19 |
| 865.02 | 1,035.49 | 1,546.03 | Committee and program | 7,350.96 | 15,500.00 | 5,915.55 |
| 669.76 | 366.74 | 580.85 | Telephone | 6,570.75 | 4,400.00 | 5,706.60 |
| 0.00 | 0.00 | 0.00 | Travel and conferences | 0.00 | 1,500.00 | 4,253.55 |
| 0.00 | 1,541.74 | -31,303.50 | Purchase of Capital Assets | 0.00 | 18,500.00 | 0.00 |
| 0.00 | 0.00 | 248.72 | Miscellaneous | 88.15 | 300.00 | 1,015.74 |
| \$17,119.23 | \$14,788.54 | \$43,829.94 | Total Expenses | \$410,384.77 | \$413,997.00 | \$417,044.19 |
| \$172.51 | \$11,069.94 | (\$30,464.60) | NET INCOME / (LOSS) | (\$31,505.72) | (\$5,722.00) | (\$56,630.26) |

**LUTHER VILLAGE INC.
BALANCE SHEET**

DECEMBER 31,

2009

2008

ASSETS**OPERATING FUND**

| | | |
|--|-------------|-------------|
| Bank Balances less outstanding cheques | (26,194.53) | (34,671.96) |
| Accounts Receivable | | |
| Trade | (237.82) | (3,481.24) |
| Other | - | - |
| GST receivable | 1,147.50 | 610.44 |
| Prepaid expenses | 7,755.12 | 7,755.12 |
| Inventory | - | 918.00 |
| Due from Memorial Fund | - | - |
| | (17,529.73) | (28,869.64) |

CAPITAL FUND

| | | |
|----------------|------------|------------|
| Capital Assets | 366,883.87 | 366,883.87 |
|----------------|------------|------------|

349,354.14

338,014.23

LIABILITIES AND SURPLUS**OPERATING FUND**

| | | |
|--------------------------------------|-------------|-------------|
| Accounts payable and accrued - trade | | |
| Trade | 27,875.01 | 28,092.30 |
| Deferred Contributions | 67,129.02 | 67,129.02 |
| | 95,004.03 | 95,221.32 |
| Operating Fund Surplus | (45,845.04) | 10,785.22 |
| Current Income / (Loss) | 8,423.87 | (56,630.26) |
| | 57,582.86 | 49,376.28 |

HYDRO PROJECT FUND

| | | |
|---------|--------|---|
| Surplus | 600.00 | - |
|---------|--------|---|

MEMORIAL FUND

| | | |
|---------|---|---|
| Surplus | - | - |
|---------|---|---|

SEWER TREATMENT SYSTEM PROJECT

| | | |
|---------|---|---|
| Surplus | - | - |
|---------|---|---|

CAPITAL FUND

| | | |
|------------------|------------|------------|
| Mortgage payable | 62,098.19 | 62,098.19 |
| Surplus | 229,073.09 | 226,539.76 |

291,171.28

288,637.95

349,354.14

338,014.23

LUTHER VILLAGE BOARD OF TRUSTEE MEMBERS

Board of Trustee Members whose terms end in 2010

Rick Pokrant * (will not renew membership)

Tanya Saunders * (will renew membership for an additional 3 years)

Karl Emms * (will renew membership for an additional 3 years)

Byron Smith

Board of Trustee Members whose terms end in 2011

Jordan Klapat *

Luther Chell *

Board of Trustee Members whose terms end in 2013

Tim Wintoniw *

Sonja Reisdorf *

Ralph Feniuk *

Wayne Schultz *

Ex-Officio Members

Kim Scherger

Todd Buhr

MNO Synod Liaison

Rhea Galeschuk

* Denotes expiry of first 3 year term; an additional 3 year term can be exercised.